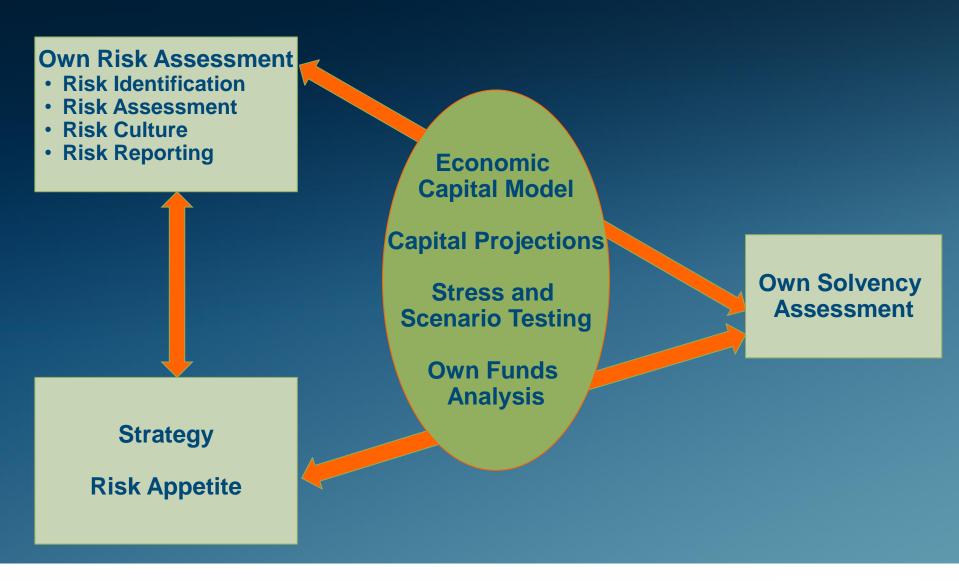




ORSA – back to basics





CBI's attitude to progress

- Key Points
- Board ownership "so-called use test"
- 2. Process as important as the document
- 3. Address capital needs own view
- Issues Noted
- 1. Ignore risks that are difficult to quantify
- 2. Inadequately tailored to local entities
- 3. Stress tests too benign
- 4. Fundamental assumptions business plans and time horizon
- Deviation from assumptions not appropriately addressed



Pillar I Issues

- Pillar 1 is not perfect
 - will be slow to change
- ORSA is opportunity to explore relevant issues
 - Long term yield curve
 - Sovereign bonds
 - Contract Boundaries

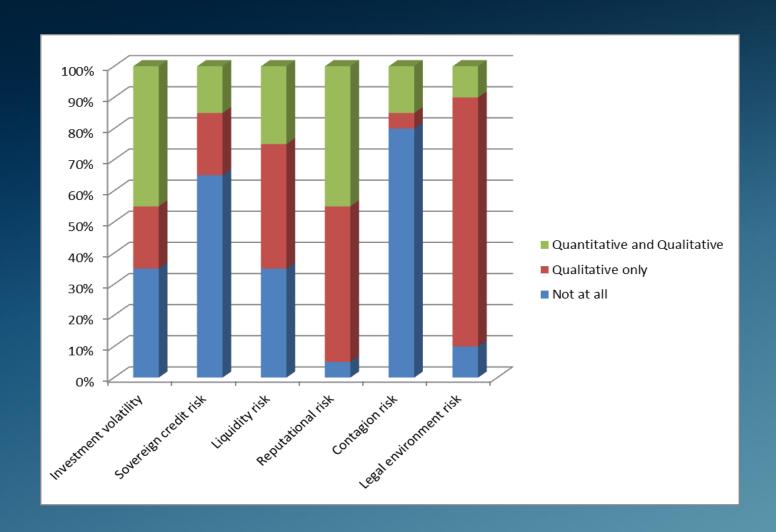


Milliman Client Survey on ORSA

- 24 companies
 - 7 High / Medium High
 - 17 Low / Medium Low
- Split across life / non-life / reinsurers
- Standard formula users

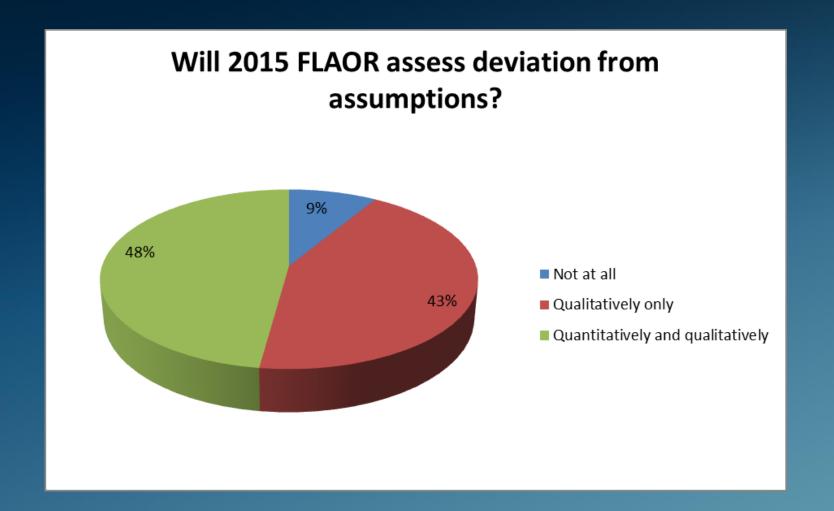


Extra risks not covered by standard formula



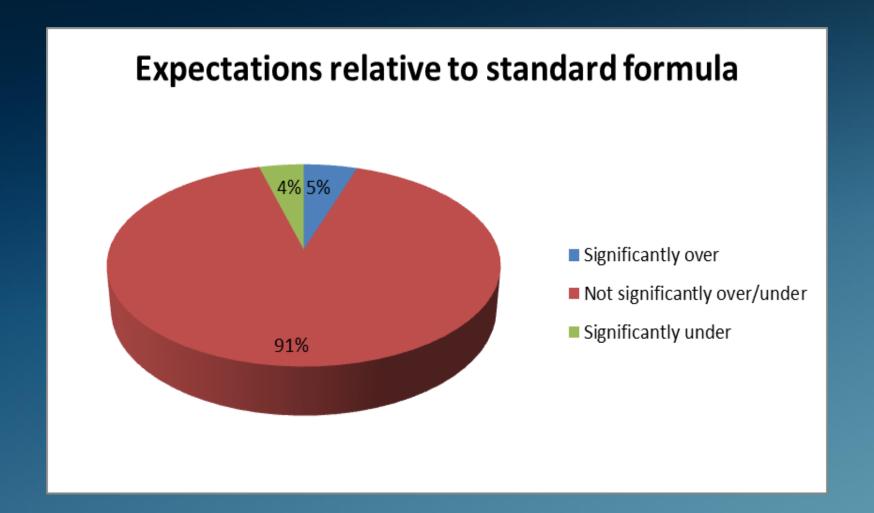


Deviation from standard formula assumptions



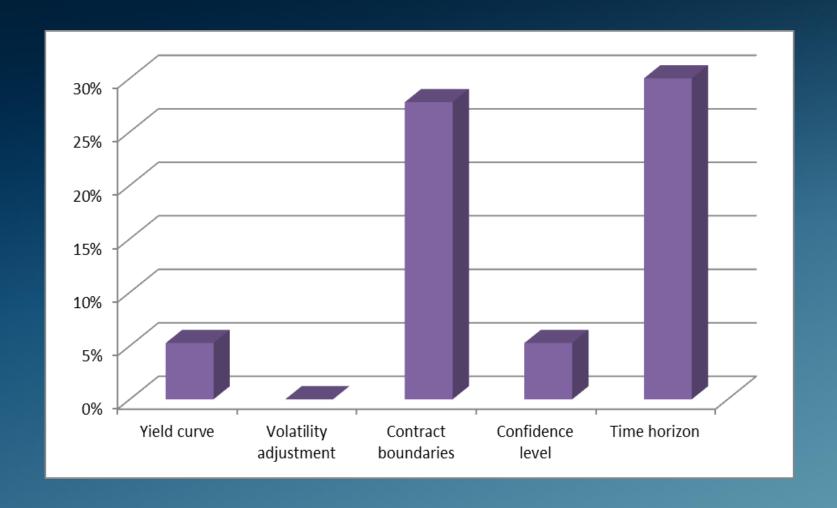


Expectations regarding appropriateness



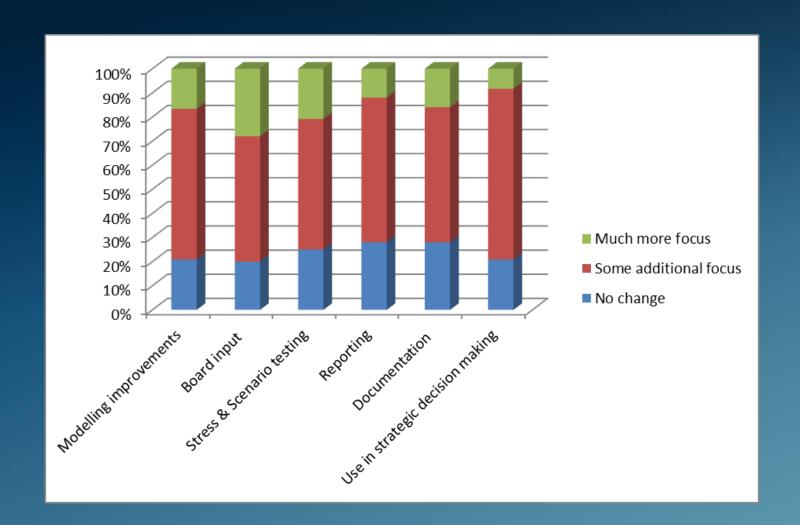


FLAOR uses a different approach





ORSA - 2015 Improvements





2015 Additional Requirements

- SII projections
 - Many companies opted to use SI projections in 2014
- High and Medium High
 - Compliance on continuous basis with SCR and technical provisions
 - Assess significance of deviations of risk profile from assumptions underlying standard formula



Some Key Issues to focus on

- Board involvement
- Use Test
- Scenarios
- Group
- Appropriate level of target capital
 - What's the new 150%?
 - No off-the-shelf answer
 - Quality of available capital

