TERESA MCNEELA

Consultant

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Current Responsibility

Teresa McNeela is a consultant with the Chicago office of Milliman. She joined the firm in 2005.

She specializes in the area of product and marketing research on financial services products, including annuities and life insurance. Recent projects have included the following:

- Product and market research within the fixed, equity indexed and variable annuity marketplaces
- Competitive intelligence on product guarantees
- Analysis of deferred income annuity products in the 401(k) marketplace
- Development and maintenance of an annuity and life insurance patent database

Professional Work Experience

Teresa has been active in the insurance and financial services industry for more than 20 years. Prior to joining Milliman, she worked at a major stock life insurance company for 14 years. Her responsibilities included the following:

- Managing marketing programs to increase life insurance sales through the company's career distribution channel
- Managing product launches of newly developed fixed, equityindexed, and variable annuity products through the company's bank distribution channel

Professional Designations

Fellow, Life Management Institute (FLMI)

Education

BS, Business, with a concentration in marketing,

University of Illinois, Urbana-Champaign

