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Press Release

Milliman adds third key Taft-Hartley hire in two months, points to growth in defined contribution market

Mark Sheytanian latest to join Milliman's expanding Taft-Hartley practice

Seattle – September 6, 2016 – Milliman, Inc., a premier global consulting and actuarial firm, today announced that it's further expanding its Taft-Hartley roster, with an eye toward innovation in the defined contribution market. Mark Sheytanian has been named a senior consultant for Milliman, and joins recent hires Tom Carrabine and John Donohue to focus on developing innovative strategies for Milliman's expanding Taft-Hartley business. Previously, Mark was a vice president of Taft-Hartley client strategy at John Hancock, and brings twenty years of experience to his new role.

Gerald Erickson, Principal at Milliman, says, "Mark is an unconventional thinker whose innovative approach to business adds tremendous value to our growing base of Taft-Hartley clients. He is well respected in the industry, and I couldn't be happier to have him join Milliman's Taft-Hartley DC practice."

Mark says, "Milliman strives to promote a sound financial framework at every stage of the member's working career. They do this in a consultative nature by working with various boards of trustees and professionals to create solutions that are efficient and have the member and their family's best interests at heart. This organization cares very deeply about making lives better in retirement. Their vision aligns perfectly with what I want to accomplish in the industry."

About Milliman

Milliman is among the world's largest providers of actuarial and related products and services. The firm has consulting practices in healthcare, property & casualty insurance, life insurance and financial services, and employee benefits. Founded in 1947, Milliman is an independent firm with offices in major cities around the globe. For further information, visit www.milliman.com.

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